

85 – 91 Ber Street, Norwich, NR1 3EY

Telephone: +44 (0)1603 627010  
Email: info@martinshifi.co.uk  
Web: www.martinshifi.co.uk

## High End Hi-Fi Sales Consultant

### Company description

Martins Hi-Fi was established in 1968, and we have a reputation as one of the best Hi-Fi companies in the UK.

We are passionate about music and movies, supplying the very best to our customers, and maintaining relationships over many years. One of our strengths is our commitment to staff training and development. Unlike some employers, this doesn't come from a bit of A4 and your 1to1, this behaviour is driven by our desire to be the best.

### Job description

We are looking for a High-End Hi Fi consultant to join our team, offering a personalised sales experience to all of our customers.

### Job role:

- Point of contact for customers in store, by phone, email and social media
- Engaging in demonstrations to our customers
- Maintaining accurate and up-to-date customer records
- Set up and design of the in-store displays and events
- Ordering and booking in of goods
- Provide support to other staff
- Continued training from manufacturers will be provided
- Ability to progress for the right candidate

### Skills and experience:

- Competent IT literacy
- Excellent organisational skills
- Ability to work under pressure and to high standards
- Excellent written and verbal communication skills
- Ability to work both as part of a team, or individually
- Excellent time keeping
- Full Driving Licence
- Passion for dealing with customers
- Managerial experience
- Relevant experience in at least one of the below:
  - High end sales
  - Interest in Hi-Fi
  - Interest in Music

Bettering your understanding is one of our core beliefs, and to achieve this we will send you to our partner brands for on-site or virtual training. This is part of our commitment to you and enables you to have all the skills needed to be the very best at your job.

sales, advice, planning & installation of specialist hi fi and home cinema

Please include a covering letter with your C.V outlining your skills and showcasing your passion to [natalie@martinshifi.co.uk](mailto:natalie@martinshifi.co.uk). We are looking for someone who is self-motivated, willing to learn, and open to ideas and new opportunities. We don't open Sundays and although Saturday work is required you will receive a day off in the week in lieu.

Competitive wage dependant on skills and experience.

#### Benefits

Based in Norwich we offer free parking on-site

Martins Hi-Fi Pension Scheme

20 days paid holiday plus bank holidays.

We look forward to hearing from you.

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